

HOW QUIPMENT'S **PROGRAM MANAGERS** SECURE YOUR EQUIPMENT DEPLOYMENT?

Quipment offers a Program Management Service to expertly supervise and pilot your project, from sales offer to study closure.



WWW.QUIPMENT.COM

► Our Commitment



Your Program Manager provides exceptional customer support and ensures seamless continuity throughout your project.



We anticipate difficulties and risks for your project, and we commit to having a zero operational incident occurrence.



We leverage our expertise on sensitive products and specific services to support a collaborative partnership with our clients and suppliers.



► High-quality and personalized services

FULL CONTINUITY

- We oversee your project with a comprehensive 360° vision
- We act as your dedicated voice for internal coordination, guaranteeing that every detail is understood and fully managed
- We adapt the frequency of our meetings to align with your specific needs

TAILORED SOLUTIONS

- We deliver bold and innovative solutions to precisely meet your requirements
- We offer detailed trackers and KPIs to fit your specific needs
- We manage third-party vendors for on-site activities (installation, training, maintenance...)

PROACTIVITY

- We proactively identify potential challenges to adapt our strategy and ensure the successful and efficient execution of projects
- We offer a structured and methodical approach to solve complex problems in real-time
- Our service includes highly skilled engineers and qualified staff with technical and managerial expertise.

► Program Management Service

ACTIVITIES		STANDARD PROJECT	PROGRAM MANAGEMENT SERVICE
✉	Customer request acknowledgment	Target < 48h	Target < 24h
👤	360° vision from quotation to study closure	-	✓
📅	Deployment plan review & associated anticipation	-	✓
🔗	Sourcing strategy	✓	✓
📁	Process shipping requests and related documentation	✓	✓
🔄	Follow-up on calibration continuity	✓	✓
📄	Customized reports	-	✓
📊	Daily trackers (self-monitoring)	On Quipsite	On Quipsite

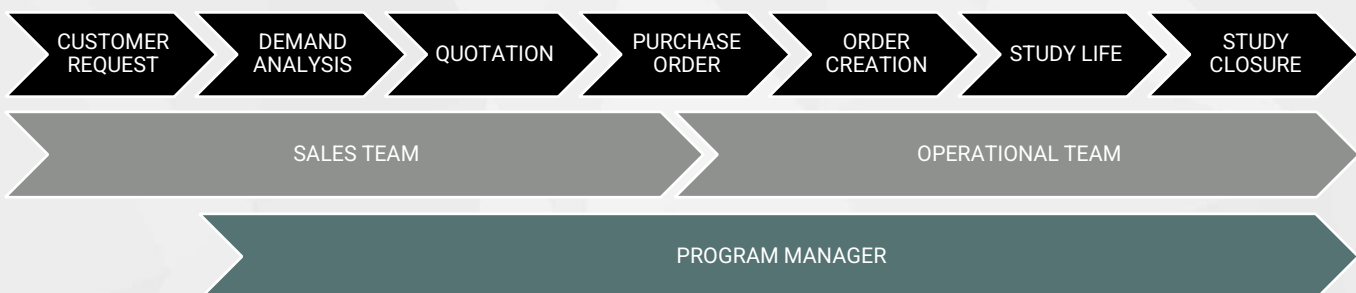
► Sustainability

Sustainability is something we take to heart and not as a trend. We always integrate environmental, social, and economic considerations into our project management. It involves a comprehensive approach where any potential impact on the planet, people, and costs is considered. After project completion, we ensure proper maintenance of the equipment for reuse on future studies.

"Sustainability is a crucial element in my project management approach to ensure we create value that lasts beyond the project and benefits everyone involved."
Clément Henquinet – Senior Program Manager at Quipment



► A to Z Supervision



All information, data and figures contained in this document are prepared for Customer only and are to be held in strict confidence

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