

Program manager



How **QUIPMENT'S PROGRAM MANAGERS** secure your equipment deployment ?

Quipment offers a Program Management Service to expertly supervise and pilot your project, from sales offer to study closure.

Our

COMMITMENT

- ✓ Your Program Manager provides exceptional customer support and ensures seamless **continuity throughout your project**.
- ✓ We **anticipate difficulties and risks** for your project, and we commit to having a **zero operational incident occurrence**.
- ✓ We leverage our **expertise on sensitive products and specific services** to support a **collaborative partnership** with our clients and suppliers.

HIGH-QUALITY

Personalized Services

FULL CONTINUITY

We oversee your project with a **comprehensive 360° vision**.

We act as your dedicated voice for **internal coordination**, guaranteeing that every detail is understood and fully managed.

We adapt the frequency of our meetings to **align with your specific needs**.

TAILORED SOLUTIONS

We deliver **bold and innovative solutions** to precisely meet your requirements.

We offer detailed **trackers** and **KPIs** to fit your specific needs.

We **manage third-party vendors** for on-site activities (installation, training, maintenance...).

PROACTIVITY

We proactively **identify potential challenges** to adapt our strategy and ensure the successful and efficient **execution of projects**.

We offer a **structured and methodical approach** to solve complex problems in real-time.

Our service includes highly skilled **engineers and qualified staff** with technical and managerial expertise.



Program

MANAGEMENT SERVICE

Customer request acknowledgment

360° vision from quotation to study closure

Deployment plan review & associated anticipation

Sourcing strategy

Process shipping requests and related documentation

Follow-up on calibration continuity

Customized reports

Daily trackers (self-monitoring)

STANDARD PROJECT

Target < **48h**

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✓

✓

✓

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On Quipsite

PROGRAM MANAGEMENT SERVICE

Target < **24h**

✓

✓

✓

✓

✓

✓

On Quipsite

“ Sustainability is a crucial element in my project management approach to ensure we create value that lasts beyond the project and benefits everyone involved. **”**

Enes Déli

Program Management Supervisor

SUSTAINABILITY

Sustainability is something we take to heart and not as a trend. We always integrate environmental, social, and economic considerations into our project management. It involves a comprehensive approach where any potential impact on the planet, people, and costs is considered. After project completion, we ensure proper maintenance of the equipment for reuse on future studies.

A TO Z

Supervision

CUSTOMER REQUEST

DEMAND ANALYSIS

QUOTATION

PURCHASE ORDER

ORDER CREATION

STUDY LIFE

STUDY CLOSURE

SALES TEAM

OPERATIONAL TEAM

PROGRAM MANAGER

All information, data and figures contained in this document are prepared for Customer only and are to be held in strict confidence

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